

# PAOLYTA

## BULLWILD

保力達  
Products



- Specification : 24×bottle 160ml
- Weight : 330g/bottle
- Carton Size : 35cm×23cm×14.5cm(L×W×H)
- Expiry Date : 12months

### THE EFFECTS OF BULLWILD

- \* Stay young and energetic
- \* Maintain normal function of liver
- \* Alleviate fatigue and boost energy
- \* Revitalize muscle cells and increase strength
- \* Strengthen resistibility of cells

Sales Date : 01/19/06 ~  
01/31/06

Sales Places : Carrefour

Are you  
tired?

PAOLYTA CO., LTD.

Address :

3FL., NO. 99, SEC. 4, JEN AI  
RD., TAIPEI, TAIWAIN, R. O. C.

Tel: (02)-2773-3821

Fax: (02)-2778-0896

E-mail: service@paolyta.com.tw

**BULLWILD**

**20% discount**

PAOLYTA CO., LTD.

Tel: (02)-2773-3821



DUE DATE 01/31/06

# Members

- ❖ Roger 92730045
- ❖ Ray 92730046
- ❖ Sean 92710031

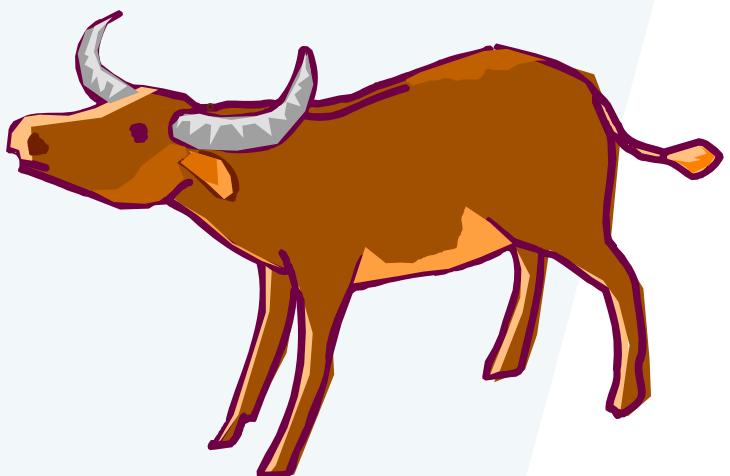
# FINAL PROJECT

❖ Do you know what we want to introduce on the final project of the promotion letter?

❖ Tips :

1. An animal.

2. A kind of drink.





# BULLWILD energy drink



# A real bull



© Tim Colville Photography  
[www.timcolville.co.uk](http://www.timcolville.co.uk)

# BULLWILD



Price: \$20

# Contents

1.

**BULLWILD energy drink**

2.

**Ingredients**

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4.

**More about BULLWILD**



# About BULLWILD energy drink

1

## Specifi- cation

24xbottle  
160ml.

2

## Weight

330g/bottle.

3

## Carton Size

35cmx23cmx  
14.5cm  
(LxWxH).

4

## Expiry Date

12months.



# Ingredients

Inositol, Lycine, Nicotinamide

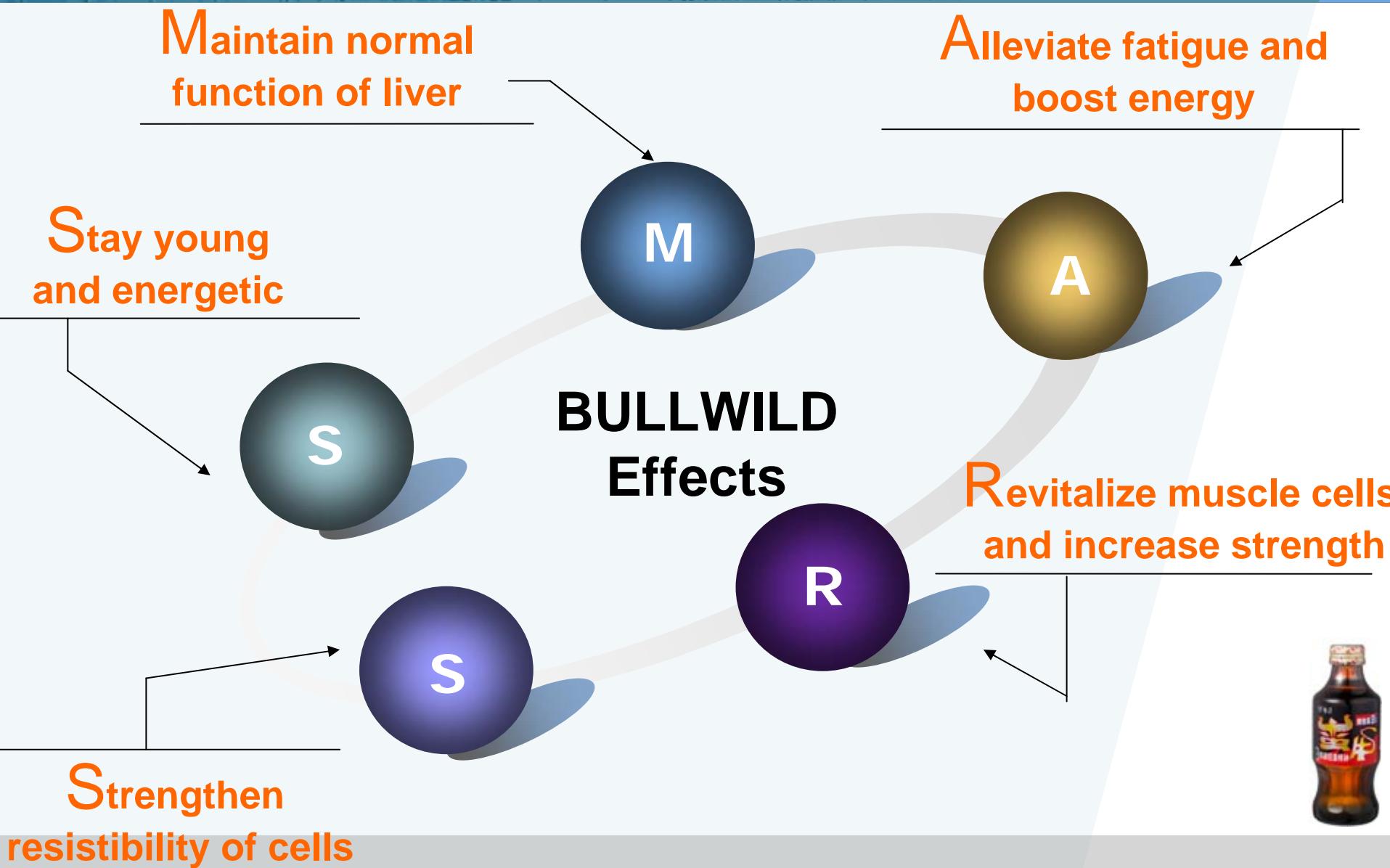
Vitamin B1, B12, Vitamin C,  
 $\beta$ -Carotene, Citric Acid, Tartaric Acid

Apple Juice, Sugar,  
Fructose and Natural Flavors

**Keep you  
healthy,  
alleviates  
fatigues and  
boosts  
energy.**



# Effects of BULLWILD energy drink



# Effects of **BULLWILD** energy drink

## Stay young and energetic

With vitamin C, “**BULLWILD**” energy drink strengthens immunity, prevents flu and revitalizes cells. “**BULLWILD**” energy drink energizes you everyday and helps you stay young.

## Maintain normal function of liver

“**BULLWILD**” energy drink contains Lycine and Nicotinamide, which strengthens health, protects liver and especially benefits hard-working bodies. It prepares your body for outstanding achievements in daily work.



# Effects of BULLWILD energy drink

## Alleviate fatigue and boost energy

“**BULLWILD**” energy drink contains vitamin B complex, which boosts growth, keeps the nerve system healthy, and improves concentration and mental depression. Drink a bottle when fatigued, your energy will be replenished and feel high-spirited!

## Revitalize muscle cells and increase strength

“**BULLWILD**” energy drink contains Inositol, which boosts the growth of muscle cells and makes the muscles more powerful in exercises and sports.



# Effects of BULLWILD energy drink

## Strengthen resistibility of cells

“**BULLWILD**” energy drink contains  $\beta$ -Carotene which strengthens the immunity to resist intrusion from bacteria and virus, keeps you away from worries of sickness and stays energetic everyday!



# More about BULLWILD

More about  
**BULLWILD**

**Choice 1**

Videos of  
**BULLWILD**

**Choice 2**

A short  
play of  
**BULLWILD**



# Game

Take **one** home



Drink **one** now



# Game

Take **one** home

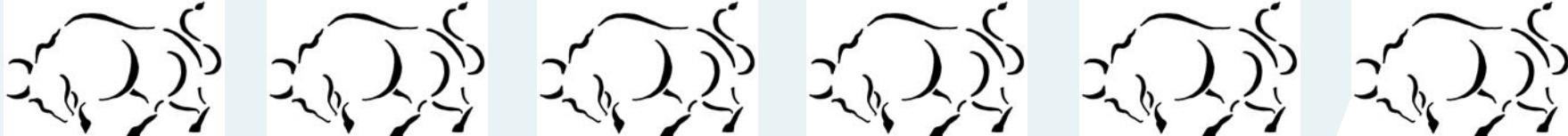


Drink **one** now

# Finished?



**Is BULLWILD  
delicious?  
I want to  
take one,  
too.**



# Thank You !

<http://www.paolyta.com.tw/>



## BUSINESS COMMUNICATION

### PRESENTATION ASSESSMENT

GROUP: SEAN, ROGER, RAY

A	B	C	D	Overall impression – grammar, spelling, originality.
20%	20%	20%	20%	20%

20	18	20	18	16
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#### Comments

The promotion letter has a smooth professional finish – good job. Note:

- ☞ Specifications are too obvious. This is not going to be important for B2C customers.
- ☞ Are you tired... catches your eye but you need the other part... ‘try Bull Wild!’
- ☞ The benefits are made obvious but some confusion on last points.
- ☞ Coupon is a good idea but you need to make it clear what I should do. Where can the customer use it? Etc.
- ☞ Detail: ‘the liver’ -2; resistability = resistance -2; SPACES after colon  
**-14** (the overall quality of the project has earned you LOTS of bonus points – as a result you have a score of ‘16’ not ‘2’ (see above right).

#### Presentation:

An exciting presentation in which the movie added a lot of interest.

- Strengthen – resistability of cells? Resistance to disease.
- Specification etc. appropriate for B2B not B2C
- Who is the target audience of this promotion? See previous.
- Highlight important parts.
- Roger - Inositol - have confidence that you can pronounce the word. You will almost certainly pronounce it in a way that is understood.

Grade: 92%